# Michigan's Medicaid Program

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## Medicaid Background

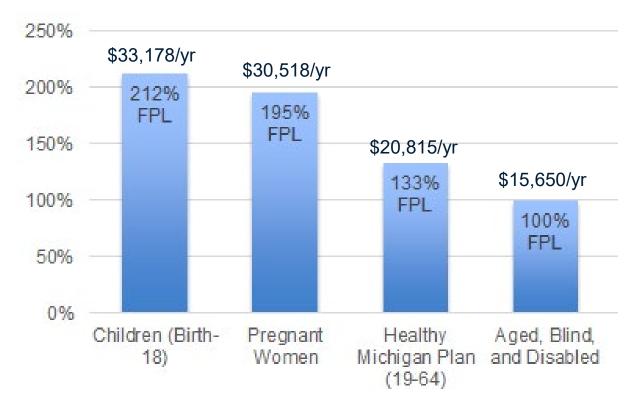


## Medicaid Program Background



- Medicaid is the largest health insurance program in the U.S.
- A means-tested entitlement program providing comprehensive health coverage for eligible populations, including:
  - Low-income children and families
  - Elderly and disabled individuals
  - Pregnant women

#### Medicaid Income Limit by Population



## Michigan's Medicaid Program has a Vast Reach

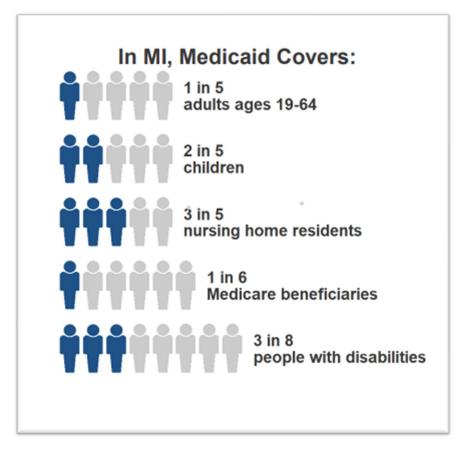


Medicaid covers one in five individuals living in the U.S. In Michigan, the coverage rate is even higher- one in four Michiganders.

In FY24, Michigan's Medicaid program afforded health coverage to over **2.8 million Michiganders** each month, including:

- 1 million children;
- 300,000 people living with disabilities;
- 168,000 seniors; and
- More than 820,000 adults in the Healthy Michigan Plan.

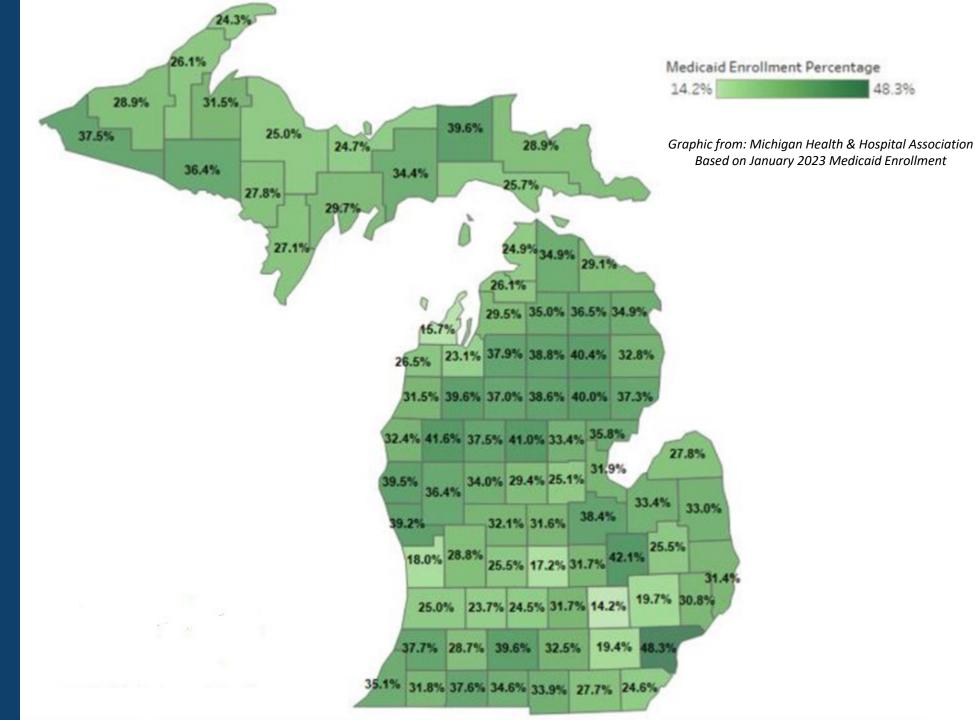
**45% of births** in Michigan are covered by Medicaid.



Graphic from: Kaiser Family Foundation August 2024 Michigan Fact Sheet

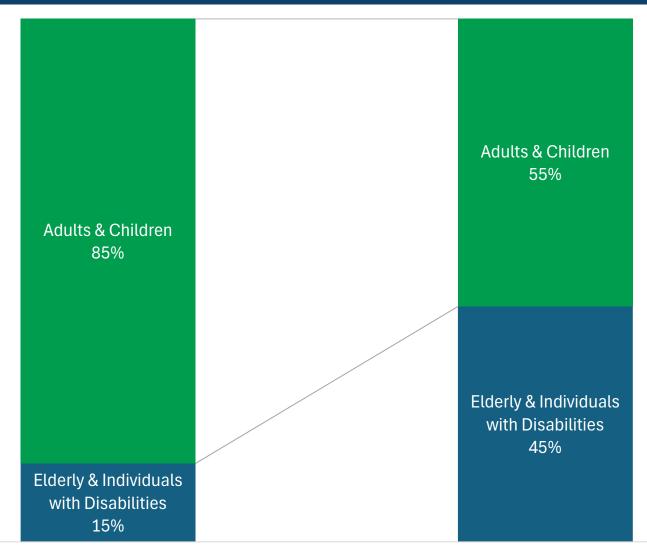
### Medicaid Enrollment

Percentage of County Population



## Medicaid Enrollees and Expenditures





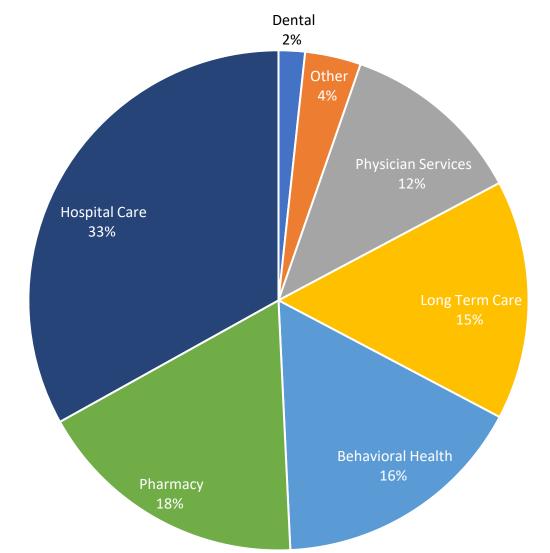
Enrollees Expenditures

## Medicaid is a Major Payer in the Health Care System



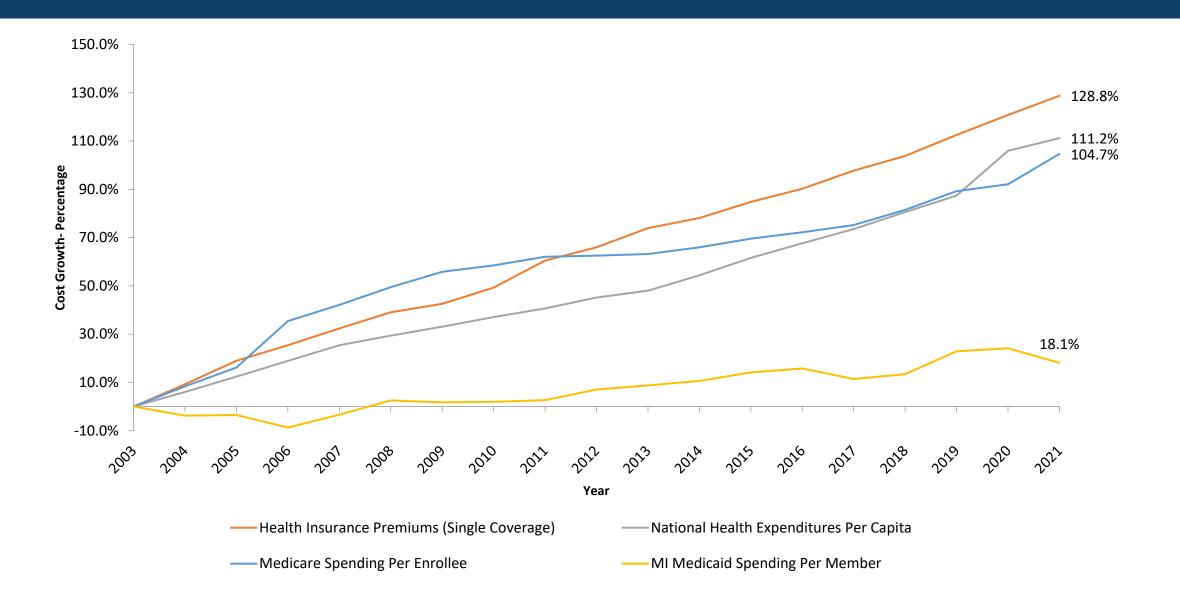
- Nationally, Medicaid accounts for one-fifth of all health care spending, and over half of spending on long-term care.
- It is largest payer of mental health services, long-term care services, and births.
- As such, it plays a critical role in assuring the sustainability of hospitals, community health centers, physicians, and nursing homes.

#### Michigan Medicaid Expenditures by Service



### Medicaid is Cost Effective

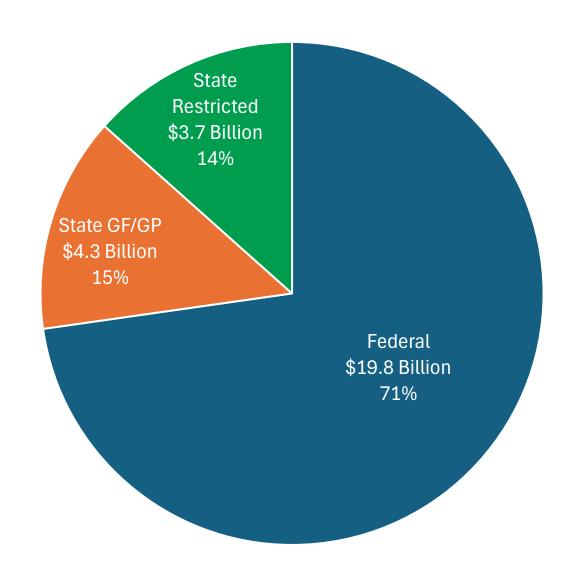




## Michigan Medicaid Budget

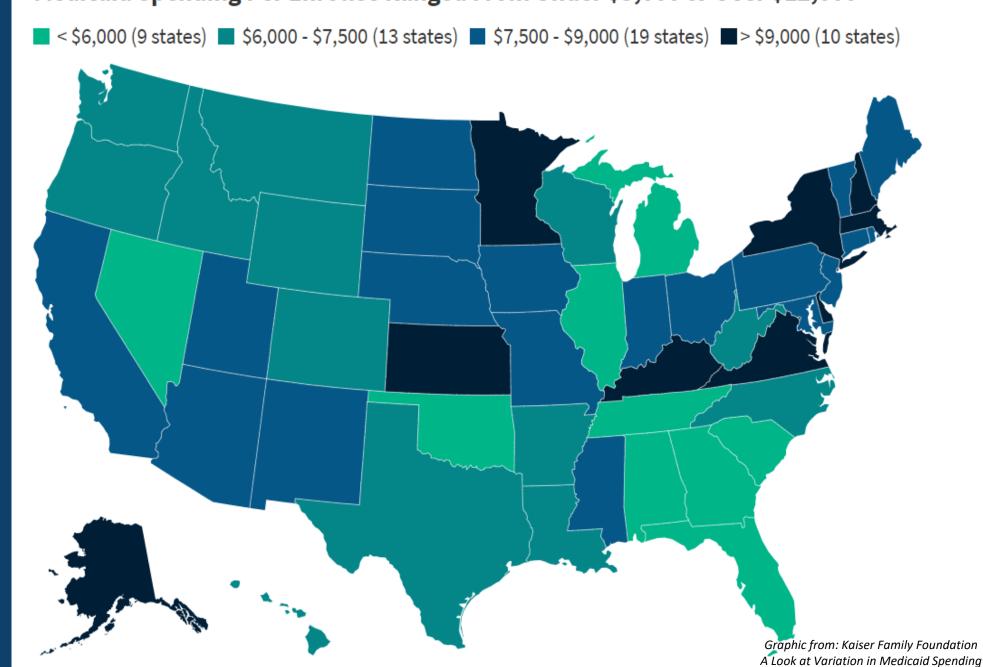


- Michigan's FY25 Medicaid budget is approximately \$27.8 Billion.
  - 34% of the state's overall budget
- More than 70% of the Medicaid budget comes from federal funding.
- The federal match rates for most
   Medicaid enrollees vary by state
   following a federal formula that provides
   a higher federal match rate for states
   with lower per capita income.
  - Michigan's FY25 federal match rate is ~65%.



## Michigan Spends Less per Medicaid Enrollee

#### Medicaid Spending Per Enrollee Ranged From Under \$5,000 to Over \$12,000



Per Enrollee by Group and Across States

## Medicaid Helps Hospitals



- With Medicaid covering a quarter of the state's population, Michigan's uninsured rate continues to improve and is now among the best in the country (4.4% in Michigan compared to 8.0% nationally).
- Since the launch of Medicaid expansion in 2014, hospital uncompensated care has fallen dramatically – decreasing by more than 50%.
- Michigan's hospitals receive nearly \$7 billion in Medicaid funding annually, which accounts for almost one-fifth of the state's hospitals' net patient revenue.

## Medicaid Helps Rural Communities



- More than one third of small town and rural Michiganders are covered by Medicaid.
- States who did not expand Medicaid experienced more hospital closures, especially in rural communities. Hospitals are six times more likely to close in non-expansion states.
- Rural hospitals will struggle to keep labor and delivery units open if Medicaid payments are reduced.
- The local hospital is often the largest employer in many of Michigan's rural communities.

## Medicaid Helps the Economy



- According to the Michigan Health and Hospital Association, Michigan's health care industry has a total economic impact of \$65 billion per year—greater than any other industry in the state.
- A University of Michigan study found that Medicaid expansion alone sparked the creation of more than 30,000 new jobs every year.
  - One-third in healthcare and 85% in the private sector.
- These jobs boost the personal spending power for Michigan residents by about \$2.3 billion each year and result in an additional ~\$150 million in tax revenue annually.

## Medicaid is good for our future Medicaid Kids High Earners



- Medicaid enrollment for children has been shown to:
  - Increase positive health outcomes.
  - Increase educational attainment.
  - Increase wages in adulthood.
  - Increase future tax revenue from increased earnings.



- Increasing the proportion of low-income pregnant women on Medicaid improved the economic mobility outcomes of their children in adulthood.
- The Congressional Budget Office estimates that long-term fiscal effects of Medicaid spending on children could offset half or more of the program's initial outlays.

## Potential Federal Medicaid Changes



## Impact of Potential Federal Cuts to Michigan's Medicaid Program



#### Reducing the 90% federal match rate for Medicaid expansion (HMP):

- Aligning the expansion match rate with Michigan's traditional federal match of ~65% would cost the state \$1.1 billion annually.
- Absent this additional state investment, 30% of Michigan's Medicaid population would lose their health coverage.

#### Limiting provider taxes:

- Would result in cuts to hospital, nursing facility, and ambulance reimbursement.
- The loss of federal revenue would also likely necessitate cuts to benefits or already low reimbursement rates.

#### Imposing work requirements:

 Would add administrative cost the State and burden on beneficiaries and lead to unnecessary coverage losses, including for individuals who are already working.

#### • Ending enhanced federal match for certain administrative expenditures:

• Would result in the need for an additional \$115 million in state funds simply to maintain current Information Technology operations.

#### Per capita caps

Would result in an estimated \$20 billion cut in federal funds to Michigan Medicaid over 10 years.

## Recent Policy Changes & Budget Proposals





**FTEs** 

0

#### **Description**

- The Medicaid Spend Down Program allows individuals to "spend down" to Medicaid eligibility by offsetting their income with incurred medical expenses.
- Current income levels (\$4,896 per individual) are based on standards from the early 1970s.
- Restructures the program to use the federal poverty level as the qualifying income level.
- For example, a disabled individual with an income of \$1,350 per month (\$16,200 annually) and medical expenses of \$900 per month does not qualify for Medicaid.
  - With this budget proposal, the same individual with a monthly income of \$1,350 and medical expenses of \$50 will qualify for health care coverage.

#### **Proposed Investments**

 \$96.4 million gross (\$33.1 million GF) to help more people qualify for Medicaid by increasing the spend down threshold to 100% of the federal poverty level.

#### **Outcomes**

- Support increased health coverage.
- Ensure medical bills are paid.
- Achieve individual health benefits.
- Anticipated to provide health care to 78,000 aged, blind, and disabled individuals with high medical expenses.

## Supporting Successful Prisoner Community Reentry



**FTEs** 

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#### Description

- Prisoners receive basic health services while in prison and have access to Medicaid upon reentry to the community.
- Supports often do not exist to assist with the transition to the community.
- Train the workforce to provide Medicaid-aligned services tailored to reentry populations.
- Facilitate engagement and collaboration across partners and sectors.
- Enhance system capabilities for billing, documentation and care coordination.
- Ensure coverage continuity for individuals pre-and post-release.

#### **Proposed Investment**

\$40 million gross (\$20 million GF) to begin implementing the CMS-approved section 1115 Reentry Services Demonstration.

#### **Outcomes**

- Provide comprehensive services to those entering the community.
- Reduce reentry into the prison system.
- Improve health outcomes for justiceinvolved individuals.

## Social Determinations of Health & In Lieu of Services



## New Ways to Address SDOH Through Medicaid Beginning in October 2024



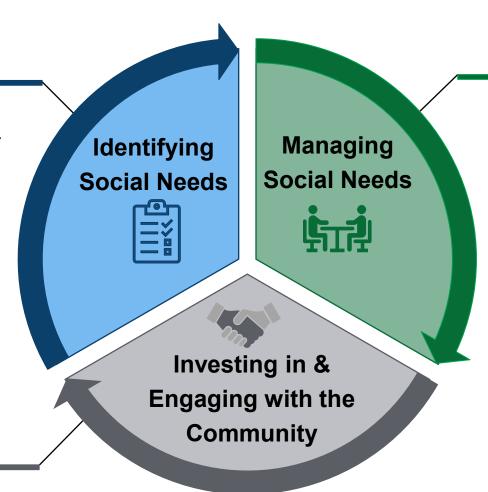
#### **Example Requirements:**

- Screen Medicaid enrollees for unmet needs.
- Monitor whether Medicaid enrollees receive services to address their needs.

#### **Example Requirements:**

 Invest a portion of Medicaid profits in CBOs.

Encourage Medicaid Health Plans (MHPs) to offer ILOS.



#### **Example Requirements:**

- Encourage use of Community Health Workers (CHWs).
- Require partnerships with community-based organizations (CBOs).

#### In Lieu of Services Overview



#### What are In Lieu of Services (ILOS)?

- ILOS are services a state deems to be medically appropriate and cost effective when provided as substitutes to other services and settings covered in a state's Medicaid program.
- ILOS is administered through
   Medicaid, which is a health program,
   so they must address health-related needs.

## What are MDHHS' Goals in Introducing ILOS?

- Promote availability of services to:
  - > Meet enrollee needs.
  - > Improve health.
  - Reduce the future need for medical services.
- Connect with MDHHS' broader strategy to address SDOH and improve health equity.

### ILOS Definitions in Michigan

(ILOS Definitions are Pending Federal Approval)





A fresh or frozen home delivered meal which is medically tailored for a specific disease or condition. This ILOS includes support from a certified nutrition professional.



A nutritionally-balanced, home delivered meal consisting of a hot, cold, frozen or shelf-stable meal aimed at promoting improved nutrition for the enrollee.



Healthy Food Pack

A healthy food pack consists of an assortment of medically-tailored or nutritionally-appropriate foods provided to an enrollee.



A voucher for the enrollee to purchase any variety of fruits and vegetables or plants/seeds that produce fruits and vegetables.

### Behavioral Health Care



### **CCBHC** Demonstration



CCBHCs are nonprofit or local government agencies that provide comprehensive and coordinated outpatient behavioral health services.

#### CCBHCs:

- Serve all Michiganders with a mental health and/or substance use disorder regardless of severity, insurance status or ability to pay.
- Meet robust certification criteria.
- Adhere to stringent quality and cost reporting requirements.
- Are reimbursed using a state-developed prospective payment system model (CMS demonstration only).

## **CCBHC Community Impact**



### FY 2023:13 sites participating in the Medicaid demonstration served:

**75,006** distinct individuals including:

66,072 Medicaid.

8,934 non-Medicaid.

74% adults.

26% children.

**2,171** individuals with military involvement.

**8,012** individuals with co-occurring mental health and substance use disorder.

**5,264** individuals with co-occurring mental health diagnosis and IDD.

Over 17,000 Medicaid members received CCBHC services in a county different than their residence.

### FY 2024: CCBHC expanded from 13 to 30 sites

19% increase in the number of people served 20% increase in the number of encounters

CCBHC service areas cover

- 82% of Michiganders
- 36% of Michigan's square mileage

7% of services were provided to people residing outside of the CCBHC's service area

14% of people with a mild to moderate diagnosis

#### **Today: CCBHC expanded to 35 sites**

**146,018** distinct individuals including:

117,140 Medicaid.

28,878 non-Medicaid.

## Questions

